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Dentons Global Advisors-ASG Announces Strategic Partnership with LYNX Strategic Business Advisors, Welcomes New Senior Advisors

Firm expands presence and client offerings in Egypt

May 3, 2023 (Washington, D.C.) – Dentons Global Advisors-Albright Stonebridge Group (ASG), a leader in global strategic advisory, and LYNX Strategic Business Advisors, Egypt’s leading government relations and public policy consulting firm, today announce a strategic affiliation. LYNX’s Managing Partner Ambassador [Waquih Hanafi](#), Senior Advisor [Karim Haggag](#), and Managing Director [Mohamed Hanafi](#) all also join Dentons Global Advisors-ASG as Senior Advisors.

“LYNX is Egypt’s premier government relations and public policy consulting firm, and we are delighted to enter this next chapter in our relationship, which we have enjoyed for several years,” said Dan K. Rosenthal, Managing Principal of Dentons Global Advisors-ASG. “In formalizing this strategic affiliation, we advance our capabilities to providing a competitive edge to our clients, including through alliances with outstanding local partners. The LYNX team brings extensive experience helping businesses pursue opportunities and navigate issues in Egypt and North Africa.”

Ambassador Waquih Hanafi said: “This is a natural partnership for LYNX, as both our firms draw on a wealth of experience to provide high-value advisory services and share a dedication to excellence in client service. We are excited to bring the global network of Dentons Global Advisors-ASG to our clients, and to build on our evolving track record in supporting multinational firms in Egypt. We look forward to maximizing benefit from this partnership and deepening foreign investments in Egypt, while at the same time supporting Egyptian companies in expanding their business abroad.”



Ambassador Waquih Hanafi is Managing Partner at LYNX, and draws on 40 years in the Egyptian government across diplomatic, legal, and legislative affairs to serve clients. He brings particular expertise in international legal treaties and contracts, as well as international arbitration and the Law of the Sea matters. Earlier in his career, he served as Egypt’s Ambassador to the Netherlands and to Norway and as Legal Advisor to the Egyptian Ministry of Foreign Affairs. Additionally, he was the Assistant Secretary General for Legal Affairs at the League of Arab States and a member of Egypt’s Permanent Missions to the United Nations in Geneva and New York.



Karim Haggag is Senior Advisor at LYNX, and has over 25 years of service in the Egyptian diplomatic corps, including as Director of the Egyptian Press and Information Office in Washington, D.C. He served in the Office of the Presidency in Cairo, where he was responsible for economic policy coordination, and also served in the political section of Egypt’s embassy in Washington, where he was responsible for political-military affairs and the Middle East peace process. Mr. Haggag is a professor of practice at the School of Global Affairs and Public Policy at

The American University in Cairo, and is a non-resident fellow at the Belfer Center for Science and International Affairs' Middle East Initiative at the Harvard Kennedy School of Government.



Embassy in Cairo.

Mohamed Hanafi is Managing Director of LYNX. Previously, Mr. Hanafi served 15 years in the Egyptian Ministry of Foreign Affairs and brings diverse experience across diplomacy, communications, and policy analysis. At the foreign ministry, he served as the Director for the Egypt Vision 2030 Coordination Unit, Chief of Staff at the Bureau for International and Regional Multilateral Economic Affairs, and Private Secretary and Media Advisor to the Minister of Foreign Affairs. Prior to his service in government, he was the Political/Projects Officer at the British

“It is a real pleasure to welcome Waguih, Karim, and Mohamed to our team,” said Prem Kumar, Principal and lead of the Middle East & North Africa practice at Dentons Global Advisors-ASG. “With decades of experience at the highest levels of Egyptian government, they bring unique expertise on this major market and regional player, and I know our clients will benefit from their depth of knowledge and networks.”

About Dentons Global Advisors:

Dentons Global Advisors-Albright Stonebridge Group (ASG) is the premier global strategy and commercial diplomacy firm. We help clients understand and successfully navigate the intersection of public, private, and social sectors in international markets. Our worldwide team has served clients in more than 120 countries. To learn more, visit albrightstonebridge.com.

Dentons Global Advisors is an expert-led advisory firm that provides integrated solutions for clients in an increasingly complex, regulated, and interconnected business environment. Comprising Albright Stonebridge Group and a deep bench of communications, public affairs, government relations, and strategy consultants, we help clients engage with governments and regulatory bodies, navigate public disclosures and transactions within the private and capital markets, and manage their reputations through critical moments of change, challenge, or opportunity. Our relationship with Dentons, the world's largest law firm, means clients can draw upon integrated legal expertise and strategic advisory services when and where they need them. To learn more, visit dentonsglobaladvisors.com.

About LYNX Strategic Business Advisors:

LYNX Strategic Business Advisors provides a diverse array of services in support of clients including strategic assessments and analysis through in-depth research; investment advisory by identifying opportunities and potential partners for investment decisions; business facilitation in order to ensure compliance with relevant laws and regulations; and reputation management by enhancing the client's ability to formulate and refine their strategic messaging and communication strategies. The LYNX leadership team brings decades of experience at the highest level of government, public policy, and business, providing counsel to heads of state, CEOs, corporate leaders, and leading investment and multinational firms operating in Egypt and the Middle East. Our team of sector-specific and policy experts provide high-quality trusted advice to help clients navigate a complex and rapidly changing policy and business environment, including in the areas of law, technology, public policy, media and communications, and government decision-making. Since its establishment in 2018, LYNX has

developed a proven track record of success in key sectors including automotive manufacturing, transportation, energy, healthcare, e-commerce, technology, fintech, retail, food and beverages, among others. To learn more, visit lynxegypt.com.